

Jerry Kwan

Alhambra, CA | [LinkedIn](#) | (213) 880-0399 | jerrykwan06@gmail.com

EDUCATION

Bachelor of Science in Finance, Real Estate, & Law

Pomona, CA

California Polytechnic University of Pomona

August 2018 - May 2023

- Major emphasis in Real Estate, minor in Regenerative Studies
- 3.62 overall GPA, three-time President's List student
- Business Potential Team for CPP Roots - Orange County Sustainability Decathlon

WORK EXPERIENCE

Assessment Lead

Pomona, CA

Asian and Pacific Islander Student Center - Cal Poly Pomona

August 2022 - June 2023

- Represented the center at outreach events across campus by spreading awareness of the center's resources, programs, and events. Welcomed and engaged new visitors to build and grow community; regularly visited other centers to establish rapport and grow inter-center relationships
- Utilized knowledge of university systems to direct students to various campus resources, including physically accompanying students to the Bronco Care Center for assistance programs like CalFresh and Title IX.
- Collected, compiled, and displayed the center's utilization and engagement data to inform team decisions and department needs, including recording hundreds of names and ID numbers for center patronage and event attendance as well as tracking the center's weekly social media statistics.

Sales Volunteer

Alhambra, CA

TNT Fireworks - Alhambra HS Band

June 28 - July 4, 2021 - 2023

- Personally facilitated over \$1000 in both cash and electronic payments sales this season. Volunteered annually to help booster parents and alumni bring AHS Band's team to Top 25 sellers nationwide.
- Learned about different fireworks shows being sold to more effectively recommend products and packages to customers, including those with young children, noise sensitivities, and even epilepsy.

LEADERSHIP EXPERIENCE

FRL 4990 - Cases in Real Estate Development

Cal Poly Pomona

Team Member

Spring 2023

- Employed introductory-level explanations, examples and comparisons when teaching urban planning students basic financial principles outside of class.
- Demonstrated use of Microsoft Excel for financial analysis to reinforce lecture material for classmates by constructing sample pro formas, formulas, and a supplementary mortgage schedule to increase accuracy of projections. Taught several shortcuts to increase efficiency and speed up work.
- Synthesized knowledge from a multidisciplinary team on urban planning principles, government processes, and financial projection to co-draft a development proposal for the LA County General Hospital as a final project.

SKILLS & INTERESTS

Skills: Empathy, patience, customer service, verbal & written communication and presentation; Microsoft Office (Excel, Word, Powerpoint), Data Entry

Interests: Storytelling, public speaking, and effective communication; passive design in urban structures and humanist community design